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FAFECO Virtual Assistance during Covid-19 Lockdown **Circular dt. 12th April 2020**

Kind Attention: Plant Head / Project Head / Purchase Head /
Maintenance Head / Associated Senior Executives

Dear Sir,

We hope you and all your colleagues, and their families are safe and sound in these times of considerable stress due to the Covid-19 pandemic. All at FAFECO Group are safe and sound and so are their families.

We understand that some plants & equipment's of the Industries falling under the **Essential Services** category have to be in operation in the present lockdown circumstances and other industries would be looking forward to starting their plants & equipment's post lockdown.

Under these circumstances if you have a problem with your **EOT Cranes** (any make) or any of your **Floor Mounted Material Handling Systems and Equipment's**, we can as much as possible provide you our **Virtual Assistance** in terms of technical guidance to resolve your operational and maintenance problems if & when they arise through Phone call / WhatsApp video call.

Please note, as these services are Virtual i.e. on-line / on-phone, it will be available absolutely **Free of Charge**. For exceptional cases, we may also try to offer on-site services, which will be subject to approval from local enforcement agencies and their interpretation of the directives, availability of skilled / un-skilled personnel, etc. These services shall however be chargeable on man-day basis.

The World... for sure ... has changed! Business will not be the same as before! There are challenges ahead and together we can Plan... Now!

a) We expect that Post Covid-19, there are going to be restrictions in place on operation methods vis-à-vis 'social distancing' and the number of employees on the shop floor. It is therefore time now to plan for some elementary automations like position control, electrically operated hook rotations, customized lifting tackles, automatic hook latching, online monitoring, etc.

We can help you in advising on the same, working out solutions or part-solutions. We may suggest other methodology. You will appreciate you are the master of your manufacturing activity. For us to advice a solution to your needs, we may have to understand your activity / procedures / systems, etc.

Accordingly, in case you require any advice on anything above and you feel we can contribute, kindly send us your request in writing and with details (GA drawings, SOPs, etc.). We will revert asap.

- b) You and your team may now have time at your disposal. Economically there will be challenges Post Covid-19. Instead of buying new equipment, you can look at options now for:
- Upgrading Crane capacity, changing speeds, adding an additional hoist, adding an additional trolley, etc.
 - For this you/we may have to also ensure suitable Gantry Girder & Crane Rail upgradation.
 - Further we will need relevant existing details and your requirements for us to enable to revert to you.
- c) If permissions are available, this is the right time to check / prepare to upgrade your Crane Rails, Rail Clips, Rai Pads, Rail alignment & levels, etc. Poor rail alignments / installations and deterioration of Gantry girders and their alignments are the primary causes for crane failures. Any help on this whilst you are conducting this survey with your team can also be provided by us.
- d) Safety has always been a concern and as we grow further, we have to upgrade our safety consciousness and provide Elementary Safety Systems, like Interlocked Fencing, Safe access to cranes (consists of an articulated ladder system which moves over the Gantry girder Handrail), Alarms, Interlocks, etc. Provide us the details and your requirements & we can suggest appropriately.

We are now available for any other advice / initiative that you may require from us. Feel free to connect with us.

For maintenance / servicing / installation challenges on any make of **EOT Cranes** and **Crane Rails**:

Mr. Sunil Tiwari | +91 9769601644 | stiwari@fafeco.in | sunil.tiwari2583@yahoo.com

For maintenance / servicing / installation challenges on any make of **Floor Mounted Material Handling Systems and Equipment's**:

Mr. Sameer Walke | +91 9226921711 | swalke@adfengg.com | sn.walke@gmail.com

For Upgradations & other activities:

Mr. S S Saini | +91 9999069561 | saini@fafeco.in

Mr. Santosh Kulkarni | +91 9011058071 | skulkarni@adfengg.com

You may also want to keep on cc deven@fafecocranecare.com and dharni@fafeco.in

Best regards

Yours truly,



Devendra Deshmukh
Managing Director
FAFECO Crane Care



Shyam Gurnani
Director & Partner
FAFECO Crane Care
FAFECO & ADF Engineering



Santosh Kulkarni
GM-Sales & Marketing
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